



- ▶ HOW DOES YOUR MANAGEMENT PRACTICES IMPACT YOUR SUPPLY CHAIN OPERATING COSTS?
- ▶ HOW DOES YOUR EXECUTIVE TEAM MANAGE PROACTIVELY MATERIAL REQUIREMENTS AND PRODUCTION PLANNING?
- ▶ HOW ARE YOU DRIVING CHANGE TO SUCCESSFULLY MANAGE INVENTORY AND CAPACITY?

Getting the Right people, focused on the Right decisions, at the Right time!

Consumer Products

Developing the right mechanisms, systems and tools for strategic development and implementation is critical to the success of any Consumer Products organization. Today's competitive Consumer Products climate is compounded by mounting **supply chain** and **procurement** pressures and the complexity of **digitization work** that drives **inventory management**. This type of rapid transformation requires that organizations continuously improve **customer outcomes** while simultaneously **managing costs**. Those Consumer Products organizations that can rapidly reduce these competing costs while improving **quality of service** will win. Building the correct **infrastructure** that will drive the **customer experience** can only be accomplished through aligning process, technology and then people.



Why We Do IT

StrategyMD™

leverages a unique quantitative approach and an obsessive group of 20+ year seasoned consultants and C-Level executives to lead quality transformations using our Wheel below with our 4 building blocks.

We do not try to be all things to all clients, we pride ourselves on listening to your needs and providing outcomes that grow your business, and if we can't do the work we will find someone who can. The people you meet are the people that do the work. We are refreshingly priced because, we do things in real-time (5-10 days) vs. consulting time (4-6 weeks) leveraging our proprietary software resulting in an **average of 30% bottom line impact**.

CapabilityAnalytics™ (CA) provides a distinct view of a Consumer Products organization by what it does — through capability models. Organizations use this perspective to develop a common understanding of industry priorities, holistic taxonomy and **supply chain improvement** opportunities, and actionable change mandates that can drive both sides of your balance sheet - either by reducing and/or **containing production costs** and/or improving the **value of marketing** through technology, quality improvements, and innovation.

DetectabilityAnalytics™ (DA) Leverages Failure Mode and Effects Analysis (FMEA) as a platform for intensive process review resulting in identification and prioritization of failure modes across the value stream. DA provides a distinct view by detecting the **severity and probability of operational, technical and process defects, gaps and errors**. Understanding causation provides the enterprise with a roadmap to **optimize and increase operational diligence, profitability, and cash flow**.

