



- ▶ HOW DOES YOUR MANAGEMENT PRACTICES IMPACT YOUR SERVICE LINE OPERATING COSTS?
- ▶ HOW DOES YOUR EXECUTIVE TEAM MANAGE PROACTIVELY THE POTENTIAL DRAMATIC CHANGES IN MEDICAID AND MEDICARE?
- ▶ HOW ARE YOU INNOVATIVELY USING TECHNOLOGY FOR PATIENT CARE AND ADMINISTRATION?

**Getting the Right people, focused on the Right decisions, at the Right time!**

## Healthcare Focus

Developing the right mechanisms, systems and tools for strategic development and implementation is critical to the success of any Healthcare organization. Today's competitive Healthcare climate is compounded by **mounting government pressures** and the **complexity of digitization work** that drives the need to **manage data into a patient's treatment plan**. This type of rapid transformation requires that organizations continuously **improve patient outcomes while simultaneously managing costs**. Those Healthcare organizations that can rapidly reduce **administrative function costs** while improving **quality of care** will win. Building the correct infrastructure that will drive the patient experience can only be accomplished through aligning process, technology and then people.



### Why We Do IT

#### StrategyMD™

leverages a unique quantitative approach and an obsessive group of 20+ year seasoned consultants and C-Level executives to lead quality transformations using our Wheel below with our 4 building blocks.

We do not try to be all things to all clients, we pride ourselves on listening to your needs and providing outcomes that grow your business, and if we can't do the work we will find someone who can. The people you meet are the people that do the work. We are refreshingly priced because, we do things in real-time (5-10 days) vs. consulting time (4-6 weeks) leveraging our proprietary software resulting in an **average of 30% bottom line impact**.

**CapabilityAnalytics™ (CA)** provides a distinct view of a Healthcare organization by what it does — through capability models. Organizations use this perspective to develop a **common understanding** of industry priorities, **holistic administrative and patient improvement opportunities**, and actionable change mandates that can drive both sides of your balance sheet - either by **reducing and/or containing administrative costs** and/or **improving the quality of patient care** through **technology and patient services innovation**.

**DetectabilityAnalytics™ (DA)** Leverages Failure Mode and Effects Analysis (FMEA) as a platform for intensive process review resulting in identification and prioritization of failure modes across the value stream. DA provides a distinct view by detecting the **severity and probability of operational, technical and process defects, gaps and errors**. Understanding causation provides the enterprise with a roadmap to **optimize and increase operational diligence, profitability, and cash flow**.

